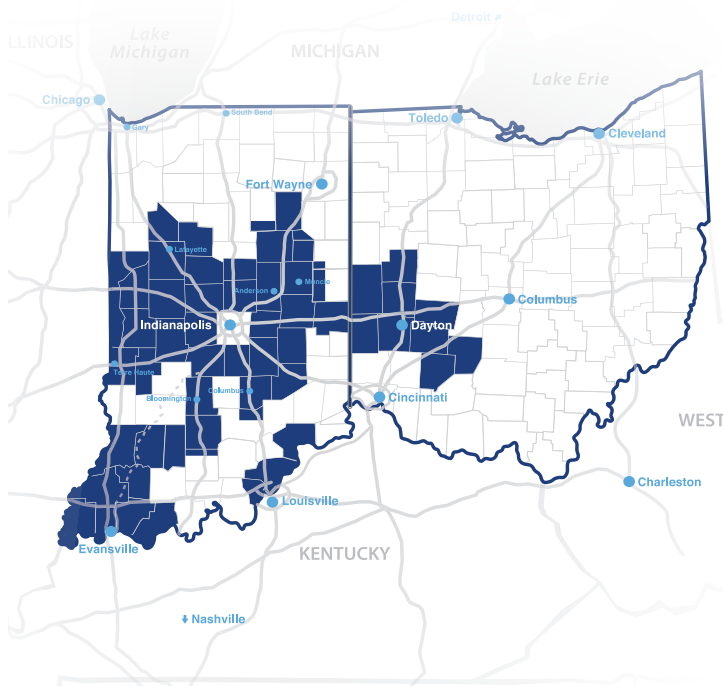




Who We Are



About Us

Vectren Corporation (NYSE: VVC) is an energy holding company headquartered in Evansville, Ind. Vectren's energy delivery subsidiaries provide gas and/or electricity to more than one million customers in adjoining service territories that cover 74 counties in Indiana and west central Ohio.

Vectren's nonutility subsidiaries and affiliates offer energy-related products and services to customers throughout the U.S. Vectren's nonutility group includes infrastructure services and energy services. These nonutility companies are Miller Pipeline Corporation, Minnesota Limited and Energy Systems Group. Vectren Corporation employs more than 1,800 people and 5,500 when including Vectren's nonutility companies.

With Vectren, companies locating in our Indiana and Ohio service area can be assured they will be working with one of the most **forward-thinking** energy companies in the nation.



Utility Portfolio

Natural Gas

Vectren owns and operates 22,000 miles of natural gas pipelines to serve its natural gas customers. Vectren's three operating utilities provide reliable delivery service to more than one million customers in Indiana and Ohio.

Electric

Vectren owns and operates two of the best controlled power plants in the Midwest, A.B. Brown and F.B. Culley, and shares ownership of a 150-megawatt (MW) unit with Alcoa to serve its native load in southwestern Indiana. The A.B. Brown facility is in Posey County, Ind., and the F.B. Culley facility and Warrick Unit 4 are in Warrick County, Ind. Combined, Vectren's generation fleet has a production capacity of nearly 1,300

MW, which includes about three MW of power generated by Vectren's Blackfoot Clean Energy Facility, a landfill gas-to-electricity project at Veolia's landfill in Winslow, Ind., and about 80 MW of wind power purchased from two Benton County, Ind., wind farms. Vectren provides reliable electric service to 143,000 electric customers in Dubois, Gibson, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Who We Serve

Vectren Energy Delivery of Indiana - South

provides natural gas service to 110,000 customers in a nine-county region and provides electric service to 143,000 customers in a seven-county region.

Vectren Energy Delivery of Ohio

provides natural gas service to 315,000 customers in a 17-county region.

Vectren Energy Delivery of Indiana - North

provides natural gas to 575,000 customers in a 48-county region.



More than 25 operating centers strategically located throughout Indiana and Ohio to allow us to stay close to our customers and respond quickly to their needs.



More than \$1 billion will be invested in gas infrastructure upgrades through 2021 to maintain the safety and reliability of our energy delivery system.



Seven interstate pipelines bringing natural gas from various domestic locations including the Rocky Mountains and Gulf of Mexico ensure system reliability and price stability.

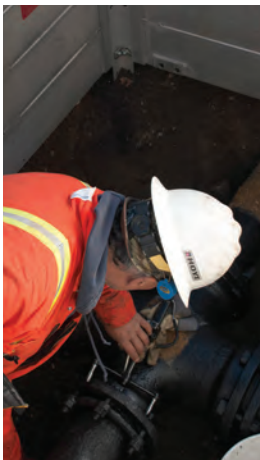


24/7 customer contact center equipped to dispatch emergency response personnel and service vehicles.



Dedicated account management for each of our largest customers.

Pipeline Safety Investments



Vectren is committed to the safety and reliability of its natural gas delivery system in Indiana and Ohio. Continued investments in Vectren's 22,000-mile system maintain safe and reliable service, ensure compliance with federal pipeline regulations and provide jobs and economic advancement in each state.

Vectren's Gas Infrastructure Investments

In the next several years, Vectren is investing approximately \$865 million and \$200 million in gas infrastructure upgrades in Indiana and Ohio respectively to maintain the safety and reliability of our energy delivery system.

Natural Gas Bills

Natural gas bills remain near decade lows and are forecasted to remain relatively low and stable for years due to the significant domestic supply of natural gas. By accelerating gas infrastructure investments, Vectren can ensure compliance with existing and future regulations and expedite the replacement of older infrastructure. Equally important, the bill impacts can be manageable thanks to stable gas prices.

Contacts

For Daviess, Dubois, Gibson, Knox, Martin (South), Pike, Posey, Spencer, Vanderburgh and Warrick Counties:

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For Blackford, Delaware, Grant, Hancock, Henry, Huntington, Jay, Madison, Randolph, Rush, Shelby, Wabash, Wayne and Wells Counties:

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For Clay, Fountain, Morgan, Parke, Putnam, Vermillion, Vigo and Warren Counties:

Jennifer Isbell Scott, Account Manager

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Energy Efficiency Tools

Rebates

To help customers make wise investments, Vectren offers rebates for high efficiency equipment. See below for a list of some of the rebates available to customers with Vectren natural gas and/or electric service. For a complete list of rebate qualifications and amounts, visit Vectren.com/SaveEnergy or call 1-866-240-8476.

- Air conditioner
- Boiler
- Furnace
- Heat pumps
- Chillers
- Lighting
- Refrigerators and freezers
- Cooking equipment
- Dishwashers
- Clothes washers
- Air compressors
- Programmable thermostat
- Tankless water heater
- Infrared heater
- Infrared upright boiler
- Infrared charbroiler
- Steam trap service

Business Custom Programs

The Natural Gas and Electric Business Custom Programs are designed to help businesses make smart, energy efficient decisions that reduce energy consumption and operating costs. They offer incentives, based on the forecasted natural gas and electric energy savings, for qualified natural gas and electric energy efficiency projects that have simple paybacks greater than one year and therefore need an incentive to compete for limited capital. Incentives for the programs are capped at 50% of project costs (including labor) or \$50,000 for natural gas projects and \$100,000 for electric projects.

Examples of eligible projects include:

- Heat recovery projects (natural gas only)
- Heating and domestic water heating system control projects (natural gas only)
- Refrigeration upgrades (electric only)
- Ventilation and air conditioning (HVAC) projects
- Outside air control
- Changes in air distribution/zoning

How past program participants have saved:

Looking for ways to curb energy costs, Gilda's Club of Evansville, Ind., applied for Vectren's Small Business Energy Solutions Program. By upgrading indoor and outdoor incandescent lighting to LED lighting, the organization could save nearly \$1,450 annually and recoup its initial investment in less than two years.



Commercial New Construction (electric customers only)

Vectren offers rebates and incentives for the construction of new, energy efficient buildings that exceed current energy code and utilize Vectren electric service. Additionally, the new construction program provides Energy Design Assistance (EDA) services and financial incentives to support architects, engineers, and building owners who optimize energy savings to reduce operating costs in new construction projects utilizing Vectren electric service. The program employs an energy efficiency strategy that fosters a partnership with the project's design team starting during the conceptual design phase.

Small Business Energy Solutions (electric customers only)

Small Business Energy Solutions helps businesses identify savings opportunities by providing an on-site energy assessment customized for their business and free installation of energy-saving products, such as high-efficiency lighting and water-saving measures

Electric Demand Response (electric customers only)

Demand response (also known as load response) provides qualifying customers the optional opportunity to reduce their electric costs by participating in the Midcontinent Independent System Operator (MISO) wholesale energy market. Participating customers can receive discounted rates when wholesale prices are high or the reliability of the electric grid is threatened.

Common examples of demand response include: slowing down or stopping production at an industrial operation or dimming/shutting off lights - basically any explicit action taken to reduce load in response to short-term high prices. Demand response does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

Through demand response, the business/customer makes a commitment to reduce load in response to market prices or the need to maintain system reliability. As such, the business may benefit from significant bill credits (lower energy bills), especially if market prices are extremely high. In other words, the business would be compensated for reducing its electric demand, and the compensation amount would depend upon the amount of electric load reduced and the period's market price for electricity. Through demand response, it's as if the business would be selling its pre-determined amount of unused energy back into the market.

Participation may help to ensure reliability and avoid disruption of electricity service for many customers. Additionally, participation may help to delay or avoid the building power system infrastructure that would only be utilized during the highest demand periods. Load reductions during peak demand conditions also may help to reduce emissions and the associated environmental impact on the planet.



Getting Connected

Follow the steps below to connect to Vectren natural gas and/or electric service or resize existing service.

■ Order intake and initiation

1. To ensure adequate time for planning, design, and construction, contact Vectren as early as possible by email or phone with your request for new service or to resize existing service.
2. **For commercial and industrial facilities**, you have several options for submitting your service request:
 - Online at www.vectren.com
 - Via email, print and complete the New Service Request Form (available online), scan it and email it to newbusiness@vectren.com. A confirmation email will be sent back to you once the work order is created.
 - Via phone, dial 1-800-227-1376, option 6. Please be prepared to provide the information requested in the New Service Request Form.
3. You may receive an email with a gas/electric equipment inventory form to complete regarding expected gas load, pressure requirements, electric equipment load, voltage requirements, service size need date and preferred meter location. Please complete the gas equipment inventory form and return it to your designated sales representative. For new construction, please include a site plan showing your preferred meter location. Our engineers cannot begin work on your project until we have this information.
4. **If a gas main is not currently installed at your location or an electric primary distribution line is not near your location, the lead time may be longer.**

■ Planning and design

1. Our engineers will design your service, any main/primary electric extension or other infrastructure that may be required. We may contact you to discuss the meter location, the service line route, the gas/electric loads and any easements that may be required.
2. If there is a customer contribution associated with your project, you will be contacted by phone and provided a quote. If you want to proceed with your construction, an invoice will be sent to you by the appropriate sales representative. In some cases, a contract may also be required.

■ Site ready

1. Your site ready date determines the construction start date for the service line and installation of the meter setting.
2. The site is ready when the following criteria have been met:
 - Within six inches of final grade
 - Clear path for service (approximately six feet wide)
 - Meter location meets Vectren requirements and is marked
 - Structure is open and accessible
3. When the site is ready, contact Vectren at 1-800-227-1376, option 6.
4. If an existing meter is being resized, we may need to coordinate a service outage with you.

■ Construction

1. Once the site is ready for the service line and/or meter set installation, notify Vectren at 1-800-227-1376, option 6 and allow at least three business days for underground locates and at least 10 business days for construction to begin, weather permitting.
2. You will be responsible for contacting the inspecting authority to perform an inspection. They will notify Vectren when the inspection is complete.
3. Please note we cannot guarantee dates/times for construction.

■ Set Meter

1. Contact Vectren at 1-800-227-1376, option 6 to have a meter installed once your plumber has completed his work and the houseline inspection has been completed.
2. If the service line (from the main to the meter) has already been installed, please allow three to five business days for the meter to be installed, weather permitting. Large meters may take longer. If the service line has not yet been installed, please allow at least 10 business days.

**For questions about the connection process, contact
Customer Planning and Sales (CPAS).**

newbusinessservicecenter@vectren.com

www.vectren.com

1.800.227.1376, option 6



Industrial Projects

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Commercial Projects

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